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UNITED STATES DISTRICT COURT  
Northern District of California  
Oakland Division

I.E.I COMPANY, *et al.*,

No. C 09-05079 PJH (LB)

Plaintiffs,

v.

ADVANCE CULTURAL EDUCATION, *et  
al.*,

Defendants.

**ORDER GRANTING PLAINTIFFS'  
MOTION FOR SANCTIONS AND  
DISMISSING AS MOOT  
PLAINTIFFS' MOTION TO STRIKE**

[ECF Nos. 103 and 119]

## **I. INTRODUCTION**

The district court previously referred all discovery disputes to this court. 8/19/10 Order, ECF No. 73. Plaintiffs made specific discovery requests, and the court previously found that Defendants' responses were inadequate. *See* 12/9/10 Order, ECF No. 101. The remaining issue is Plaintiffs' motion for sanctions. *See id.* at 5; Plaintiffs' Motion, ECF No. 103. Following a hearing on April 7, 2011, the court awards Plaintiffs \$11,757.67 in attorney's fees incurred in the discovery dispute.

## **II. FACTS**

### **A. The Discovery Violations**

Plaintiffs have made the following specific discovery requests to Defendants: (1) I.E.I.'s First Set of Interrogatories to Defendant Advance Cultural Exchange Training Corporation; (2) I.E.I.'s First Set of Interrogatories to Defendant Napat Vorapuvadol; (3) I.E.I.'s First Set of Requests for Production of Documents to Defendant Advance Cultural Exchange Training Corporation; (4)

1 I.E.I.'s First Set of Requests for Production of Documents to Defendant Napat Vorapuvadol; (5)  
2 I.E.I.'s First Set of Requests for Production of Documents to Defendant Narin Nathradol; and (6)  
3 I.E.I.'s First Set of Requests for Production of Documents to Defendant Supawadee Poondej. ECF  
4 No. 72, ¶ 2. I.E.I. served its requests on July 2, 2010, and Defendants' responses were due on  
5 August 5, 2010 and then extended until August 16, 2010 by stipulation. *Id.*, ¶¶ 2-6. On August 13,  
6 2010, Defendants' counsel at the time advised I.E.I. that she would not be able to respond by August  
7 26 because Defendants had severed contact with her. *Id.*, ¶ 5.

8 On August 18, 2010, Plaintiffs filed a motion (A) to compel Defendants to respond to their  
9 discovery requests and (B) for an award of attorneys' fees as a sanction under Federal Rule of Civil  
10 Procedure 37 based on Defendants' failure to respond to the discovery requests. ECF No. 71.  
11 Following the referral of the discovery request to this court on August 19, 2010, *see* ECF No. 73,  
12 this court denied I.E.I.'s motion on August 23, 2010 without prejudice and directed the parties to  
13 comply with this court's discovery procedures in its standing orders. ECF No. 74. Those  
14 procedures require – among other things – lead trial counsel to meet and confer in person and file a  
15 joint letter brief (with appropriate legal authority), which is a process that allows this court to  
16 address discovery disputes in approximately two weeks (rather than the 35 days needed for a formal  
17 motion).

18 The parties then submitted joint letter briefs regarding Defendants' failure to respond to I.E.I.'s  
19 written discovery requests. ECF Nos. 79, 83 (amended letter 10/4/10). Initially, Defendants'  
20 counsel did not dispute Defendants' obligation to respond, although she also argued conclusorily  
21 that the information was not discoverable. *See, e.g.*, ECF No. 83 (amended letter brief); 10/29/10  
22 Order, ECF No. 91 at 1-2 (discussing this). On October 29, 2010, the court ordered Defendants to  
23 respond specifically to the discovery requests by Monday, November 15. ECF No. 91 at 2. The  
24 court also warned Defendants that their continued failure to produce responsive documents could  
25 result in sanctions. *Id.* at 2.

26 At the next hearing on November 18, 2010, Plaintiffs' counsel argued that the responses were  
27 incomplete and otherwise deficient. *See* Joint Status Statement, ECF No. 94 at 3-9; 11/19/10 Order,  
28 ECF No. 96 at 3; Reporter's Transcript 11/18/10, ECF No. 99 at 4-7. Defendants' counsel did not

1 dispute at the hearing that the productions were deficient, citing only the difficulty of  
2 communicating with her clients. *See* 11/19/10 Order, ECF No. 96 at 3; Reporter's Transcript  
3 11/18/10, ECF No. 99 at 19-21. The court ruled that the discovery responses were inadequate, gave  
4 detailed guidance about how to respond to the discovery requests, gave Defendants until December  
5 6, 2010 to respond to the requests, and again warned Defendants that failure to respond would be  
6 grounds for sanctions, instructing Defendants' counsel to inform Defendants of the specific  
7 sanctions already requested by I.E.I. including (1) attorney's fees, (2) a \$10,000 sanction based on  
8 the non-compliance as of that date, and (3) a case-dispositive sanction in the form of a judgment in  
9 favor of I.E.I. *See* 11/19/10 Order, ECF No. 96 at 4-5.

10 On December 7, 2010, Defendants' counsel filed her revised responses, and Plaintiffs' counsel  
11 responded on December 8, 2010 that the responses were inadequate. Defendants' Response, ECF  
12 No. 98; Plaintiffs' Response, ECF No. 100. On December 9, 2010, this court found that Defendants'  
13 discovery responses were inadequate and violated the Federal Rules of Civil Procedure and the  
14 court's prior discovery orders. 12/09/10 Order, ECF No. 101 at 3-5. Specifically, as to the  
15 interrogatories, the court held – and the defendants agreed at the December 9 hearing – that the  
16 responses were inadequate and violated Federal Rule of Civil Procedure 33(b) and the court's prior  
17 discovery order. *See id.* at 3. As to the request for production of documents, the court held – and  
18 Defendants conceded – that the productions were deficient and violated Federal Rule of Civil  
19 Procedure 34(b)(2) and the court's prior discovery order. *See id.* at 3-4.

20 The court then set a briefing schedule for Plaintiffs' motion for attorney's fees and sanctions and  
21 set the sanctions hearing for January 20, 2011. *Id.* at 4-5.

22 **B. Defendants' Substitution of Counsel**

23 On December 7, 2010, Defendants' counsel moved to withdraw, citing – among other reasons –  
24 her inability to communicate effectively with her clients about their discovery obligations. Motion  
25 to Withdraw, ECF No. 97 at 2. The district court approved new counsel's substitution on February  
26 18, 2011. ECF No. 114; *see also* three prior substitutions of counsel, ECF Nos. 42, and 66. Based  
27 on the substitution of counsel, this court extended the briefing schedule for Defendants' opposition  
28 to the sanctions motion. *See* 3/3/11 Opposition, ECF No. 115.

**III. DISCUSSION**

Plaintiffs ask for the following: (1) \$11,757.67 in attorney's fees, (2) a monetary sanction; and (3) terminating sanctions in the form of a default judgment. Motion for Sanctions, ECF No. 103 at 14-23. Defendants' new counsel concedes that attorneys' fees "are a likely outcome," but argues that additional sanctions are not necessary for reasons that include the following: (1) he "intends to promptly bring Defendants into full compliance with all discovery orders;" (2) he received from his clients what he believes is a "full and complete response to all of Plaintiffs' demands for production of documents;" and (3) he will prepare them for production in a "relatively short time." *Id.* at 1; Michael Dietrick Declaration, ECF No. 116 at 2-3, ¶¶ 3-5.<sup>1</sup>

The court imposes sanctions against Defendants for \$11,757.67 in attorneys' fees but does not impose further sanctions – monetary or terminating – at this time.

**A. Attorneys' Fees**

Under Federal Rules of Civil Procedure 33 and 34, a party answering interrogatories or a request for the production of documents must provide a written response requested within 30 days of service. Fed. R. Civ. P. 33(b)(2), 34(b)(2). The response must include a specific objection, an answer to the interrogatory, or an agreement to produce the documents requested. Fed. R. Civ. P. 34(b)(2)(A) & (B). Federal Rule of Civil Procedure 37 allows the court to compel disclosure when a party has not provided the discovery in a timely fashion. The court may grant a motion to compel upon certification that the moving party attempted in good faith to obtain the discovery without court action. Fed. R. Civ. P. 37(a)(1). If the motion is granted, the court must – after giving an opportunity to be heard – require the disobedient party, the attorney, or both to pay the other party's "reasonable expenses, including attorney's fees, caused by the failure to comply, unless the failure

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<sup>1</sup> Defendants also include approximately eight pages of facts for which they provide no supporting declarations. *See* Opposition, ECF No. 115 at 4-12. Plaintiff objected and moved to strike on the grounds that the factual assertions (1) violated Civil Local Rule 7-5(a)'s requirement of declarations supporting all factual contentions, (2) were hearsay under Federal Rule of Evidence 802, and (3) were irrelevant to the sanctions motion. *See* ECF No. 119. Because the facts are not relevant to the court's determination regarding sanctions, the court does not consider them and denies Plaintiffs' motion to strike as moot.

1 was substantially justified or other circumstances make an award of expenses unjust." Fed. R. Civ.  
2 P. 37(b)(2)(C). The disobedient party need not wilfully disobey the court's order to trigger an award  
3 of reasonable expenses under Rule 37. *See Lew v. Kona Hosp.*, 754 F.2d 1420, 1427 (9<sup>th</sup> Cir. 1985).

4 Here, Defendants previously conceded that they failed to provide timely discovery as required by  
5 Federal Rules of Civil Procedure 33 and 34 and violated the court's orders compelling the  
6 production of the discovery. *See* 12/9/10 Order, ECF No. 101. Defendants have had an opportunity  
7 to be heard and provided no explanation that their failure to respond to discovery was substantially  
8 justified or that other circumstances make an award of expenses unjust. *See* Fed. R. Civ. P.  
9 37(b)(2)(C) Accordingly, the court awards Plaintiffs the attorneys' fees they incurred in this  
10 discovery dispute.

11 Plaintiffs request \$11,757.67 in attorneys' fees. Motion for Sanctions, ECF No. 103 at 14.  
12 Defendants do not challenge the reasonableness of Plaintiffs' fees. In any event, the court applies  
13 the lodestar method and finds that the fees are reasonable. *See Grove v. Wells Fargo Financial Cal.,*  
14 *Inc.*, 606 F.3d 577, 582 (9<sup>th</sup> Cir. 2010). The court calculates a lodestar amount by multiplying the  
15 number of hours counsel reasonably spent on the litigation by a reasonable hourly rate. *Id.*

### 16     **1. Reasonable Hourly Rate**

17 A reasonable hourly rate is that prevailing in the community for similar work performed by  
18 attorneys of comparable skill, experience, and reputation. *Moreno v. City of Sacramento*, 534 F.3d  
19 1106, 1111 (9<sup>th</sup> Cir. 2008); *Camacho v. Bridgeport Fin., Inc.*, 523 F.3d 973, 979 (9<sup>th</sup> Cir. 2008). The  
20 relevant community is the "forum in which the district court sits," which here is the Northern  
21 District of California. *Camacho*, 523 F.3d at 979. The party requesting fees must produce  
22 satisfactory evidence – in addition to the attorney's own affidavits or declarations – showing the  
23 rates are in line with community rates. *See Blum v. Stenson*, 465 U.S. 886, 895 n.11 (1984); *Jordan*  
24 *v. Multnomah County*, 815 F.2d 1258, 1263 (9<sup>th</sup> Cir. 1987).

25 Karl Kronenberger is the lead trial counsel for Plaintiffs and is a partner in the firm  
26 Kronenberger Burgoyne, LLP. Kronenberger Declaration, ECF No. 104 at 4, ¶ 18(a). He has 17  
27 years of litigation and trial experience and customarily bills at an hourly rate of \$575. *Id.* To keep  
28 costs down here, Mr. Kronenberger billed Plaintiffs at an hourly rate of \$455. *Id.* Based on Mr.

1 Kronenberger's experience, hourly rates and fee awards for counsel in similar cases, and the Laffey  
2 Matrix (which here results in a locality-adjusted award of \$466 an hour), the court finds the hourly  
3 rate reasonable. *See Craigslist, Inc. v. Naturemarket, Inc.*, 694 F. Supp.2d 1039, 1067 (N.D. Cal.  
4 2010); *In re HPL Technologies, Inc. Securities Litigation*, 366 F. Supp. 2d 912, 921-22 (N.D. Cal.  
5 2005); *Asis Internet Serv. v. Optin Gloval, Inc.*, No. C 05-05124 JCS, 2010 WL 2035327, at \*6  
6 (N.D. Cal. May 19, 2010) (approving his fee of \$425 an hour).

7 James Weixel, Jr. is *of counsel* to Kronenberger Burgoyne and has over 20 years of litigation  
8 experience at the trial and appellate levels. Kronenberger Declaration, ECF No. 104 at 5, ¶ 18(b).  
9 He customarily bills at \$510 an hour but billed Plaintiffs in this case at \$385 an hour. *Id.*, *see also*  
10 ECF No. 104-1 at 14, Exh. B. Based on Mr. Weixel's experience, hourly rates, and the Laffey  
11 Matrix (which here results in a locality-adjusted award of \$527 an hour), the court finds the hourly  
12 rate reasonable.

13 Virginia Sanderson is an associate at Kronenberger Burgoyne and has five years of litigation  
14 experience. *Id.* at ¶ 18(c). From September 2010 to the present, Ms. Sanderson has handled most of  
15 the legal research and writing with respect to the parties' discovery disputes. *Id.* She ordinarily  
16 charges \$365 per hour but billed Plaintiffs in this case at \$310 an hour. *Id.*, *see also* ECF No. 104-1,  
17 Exh. B. Based on Ms. Sanderson's experience, hourly rates and fee awards for counsel in similar  
18 cases, and the Laffey Matrix (which here results in a locality-adjusted award of \$305 an hour), the  
19 court finds the hourly rate reasonable. *Incorp Serv., Inc. v. Nevada Corporate Serv., Inc.*, No.  
20 2:09-cv-01300-GMN-GWF, 2011 WL 686262, at \*2 (D. Nev. Feb. 18, 2011) (approving an hourly  
21 rate for Ms. Sanderson of \$295 in the Las Vegas area).

22 Sumeena Birdi and Julie Lockwood are paralegals at Kronenberger Burgoyne. Kronenberger  
23 Declaration, ECF No. 104 at 5, ¶ 18(d). They ordinarily bill at rates between \$120 and \$205  
24 depending on the complexity of the work involved. *Id.* However, in this case, Ms. Birdi billed at  
25 rates between \$40 and \$160 while Ms. Lockwood billed at an hourly rate of \$135. *Id.*, *see also* ECF  
26 No. 104-1, Exh. B. Based on Ms. Birdi and Ms. Lockwood's work in this case and the Laffey  
27 Matrix (which here results in a locality-adjusted award of \$150 an hour), the court finds the hourly  
28 rates reasonable.

## **2. Reasonable Hours Expended**

Reasonable hours expended on a case are hours that are not ““excessive, redundant, or otherwise unnecessary.”” *McCown v. City of Fontana*, 565 F.3d 1097, 1102 (9<sup>th</sup> Cir. 2009) (quoting *Hensley v. Eckerhart*, 461 U.S. 424, 434 (1983)). The party requesting fees must provide detailed time records documenting the task completed and the time spent. See *Hensley*, 461 U.S. at 434; *McCown*, 565 F.3d at 1102; *Welch v. Metropolitan Life Ins. Co.*, 480 F.3d 942, 945-46 (9<sup>th</sup> Cir. 2007).

7 Plaintiffs' counsel billed a total of 40.983 hours: 6.25 hours for Mr. Kronenberger; .33 hours for  
8 Mr. Weixel; 25.69 hours for Ms. Sanderson; 5.75 for Ms. Birdi; and 6.16 for Ms. Lockwood.

9 Kronenberger Declaration, ECF No. 104-1 at 5-16, Exh. B. All of the billing entries correspond to  
10 the current discovery dispute including various meet-and-confers between Plaintiffs' counsel and  
11 Defendants' counsel, a motion to compel, various joint letter briefs submitted to the court, numerous  
12 appearances at discovery hearings before the court, compliance with the court's discovery orders,  
13 and the current motion for sanctions. *Id.* Given the extent of Defendants' uncooperativeness in the  
14 discovery process, Plaintiffs' counsel expended a reasonable number of hours. Accordingly, the  
15 court awards Plaintiffs \$11,757.67 in attorney's fees.

## **B. Additional Sanctions**

17 The court declines to order additional sanctions or to recommend a case-dispositive sanction at  
18 this point. Defendants filed discovery responses on April 6, 2011 but indicated that they would  
19 supplement those disclosures following a trip to Minnesota where further documents may be located.  
20 Plaintiffs' and Defendants' counsel agreed that Defendants would travel to Minnesota and provide a  
21 full production of responsive documents by May 12, 2011. If these responses prove inadequate, the  
22 court will revisit the appropriateness of a terminating sanction.

## V. CONCLUSION

24 The court orders Defendants to respond to Plaintiffs' interrogatories and provide all requested  
25 documents no later than May 12, 2011. The court grants Plaintiffs' request for sanctions and awards  
26 \$11,757.67 in attorney's fees. Defendants are jointly and severally liable for this amount and shall  
27 pay this amount to Plaintiffs no later than May 12, 2011. The court denies as moot Plaintiffs'  
28 motion to strike facts not supported by declarations.

1 This disposes of ECF Nos. 103 and 119.

2 **IT IS SO ORDERED.**

3 Dated: April 7, 2011



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5 LAUREL BEELER  
United States Magistrate Judge

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